



Rubicon Project Partners with Kiiip to Automate Mobile In-App Rewarded Inventory

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Integration Offers Brands Access to Highly Engaging Kiiip “Moments” Inventory Through Rubicon Project

LOS ANGELES, July 13, 2017 (GLOBE NEWSWIRE) -- Rubicon Project (NYSE:RUBI), the Global Exchange for Advertising, announced today that Kiiip, a leading mobile marketing and monetization platform, has partnered with Rubicon Project to bring the power of automation to its highly engaging “Moments” platform.

The integration with Rubicon Project’s xAPI technology will automate the process through which brands purchase the inventory to advertise with Kiiip in any environment that best suits their needs, including private marketplaces, direct and in the open market.

Kiiip’s “Moments” technology allows brands to identify opportunities in mobile apps that merit reward or acknowledgement, thus garnering a measurable emotional response that builds positive associations. Kiiip has identified over 100 high-impact categories (engagement opportunities) such as loyalty (checking in with an app 3+ times a week), challenge (overcoming a challenge in a game), completion (checking an item off a to-do list), health (completing a run) and luck (receiving a bonus). Research data shows that moments-based ad placement boosts favorability by 160 percent.

“As brands increasingly shift their advertising dollars toward mobile in-app, rewarding user’s in-app actions has emerged as one of the most engaging and highest performing targeting approaches within the industry,” said Joe Prusz, Global Head of Revenue, Rubicon Project. “We are extremely excited Kiiip has partnered with Rubicon Project to automate its “Moments” technology. Initial testing of this integration demonstrated a high rate of conversion rendering this a cost-efficient format for media buys.”

“We’re thrilled to make our “Moments” technology and mobile audiences available programmatically for the first time through our integration with Rubicon Project’s xAPI,” said Brian Wong, founder & CEO, Kiiip. “Kiiip reaches users when they’re most receptive, enabling marketers to achieve their objectives. Amplified with xAPI technology, marketers can now access Kiiip’s receptive audiences in real time through our “Moments Exchange”, which we believe is the future of mobile advertising.”

About Rubicon Project

Founded in 2007, Rubicon Project is one of the world’s largest advertising exchanges. The company helps websites and apps thrive by giving them tools and expertise to sell ads easily and safely. In addition, the world’s leading agencies and brands rely on Rubicon Project’s technology to execute billions of advertising transactions each month. Rubicon Project is an independent, publicly traded company (NYSE:RUBI) headquartered in Los Angeles, California.

About Kiiip

Kiiip (pronounced “keep”) redefines how brands connect with consumers through a rewards platform that targets “achievement moments” in mobile apps. This innovative approach to mobile marketing creates meaningful engagements driven by positive emotion between users, developers and advertisers. Backed by Hummer Winblad, Relay Ventures, True Ventures, Verizon Ventures, U.S. Cellular, American Express Ventures, IPG and others, the company has raised \$32 million in funding to date. Kiiip was founded in 2010 by Brian Wong and is headquartered in San Francisco.

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